

Pacific Swimming
DRAFT Statement of Activities Budget Performance
June 2022

	Jun 22	Budget	Sep '21 - Jun 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
Membership-USA Swim Fees					
11000 - Membership					
11005 - Athlete	60,823.00	40,165.00	1,272,066.45	1,105,245.00	1,150,765.00
11007 - Flex -2021	0.00		340.00	0.00	0.00
11010 - Non-Athlete	2,720.00	2,690.00	117,965.00	106,380.00	108,650.00
11015 - Club	1,175.00	450.00	24,995.00	24,780.00	24,780.00
11030 - Overpayments	14.00	2.00	248.60	21.00	25.00
11035 - Transfers Processing Fee	480.00	525.00	3,660.00	5,250.00	6,300.00
Total 11000 - Membership	65,212.00	43,832.00	1,419,275.05	1,241,676.00	1,290,520.00
51000 - USA Swim Fees					
51015 - Annual Athlete	(38,094.00)	(29,750.00)	(962,577.00)	(828,205.00)	(859,300.00)
51017 - Flex- 2021	0.00		(250.00)	0.00	0.00
51020 - Seasonal	(11,040.00)	(1,500.00)	(28,110.00)	(36,600.00)	(38,310.00)
51030 - Non-Athlete	(2,310.00)	(2,310.00)	(101,950.00)	(91,080.00)	(93,060.00)
51040 - Club / Organization	(280.00)	(140.00)	(7,195.00)	(7,360.00)	(7,360.00)
Total 51000 - USA Swim Fees	(51,724.00)	(33,700.00)	(1,100,082.00)	(963,245.00)	(998,030.00)
Total Membership-USA Swim Fees	13,488.00	10,132.00	319,193.05	278,431.00	292,490.00
11500 - Meet Fees LSC					
11505 - Entry Fees	52,578.35	45,000.00	410,242.15	370,000.00	425,000.00
11510 - Sanctions	1,190.00	1,575.00	7,490.00	8,720.00	10,000.00
11515 - Late Payment Penalty	0.00	100.00	1,250.99	950.00	1,000.00
Total 11500 - Meet Fees LSC	53,768.35	46,675.00	418,983.14	379,670.00	436,000.00
12500 - Age Group Program - Co-Pay					
12505 - Western Zone	0.00	0.00	0.00	0.00	37,008.00
12510 - Pacific Coast	0.00	0.00	1,664.00	2,880.00	2,880.00
12515 - Zone Challenge Meet	0.00	0.00	2,730.00	21,000.00	21,000.00
Total 12500 - Age Group Program - Co-Pay	0.00	0.00	4,394.00	23,880.00	60,888.00
13000 - Camp Program - Co-Pay					
13005 - SR Olympic Training Center	0.00	0.00	0.00	7,560.00	7,560.00
13035 - Diversity Camp	0.00	0.00	0.00	525.00	525.00
13040 - Other Camp	0.00	0.00	1,064.00	750.00	750.00
Total 13000 - Camp Program - Co-Pay	0.00	0.00	1,064.00	8,835.00	8,835.00
14000 - Marketing Income					
14035 - Website Ads	0.00	50.00	1,150.00	450.00	500.00
Total 14000 - Marketing Income	0.00	50.00	1,150.00	450.00	500.00
15000 - Merchandise Sales					
15200 - Officials Apparel Sales	332.00	245.00	3,783.50	2,650.00	2,940.00
15300 - A Medal Sales	0.00	238.00	1,563.21	2,141.00	2,379.00
Total 15000 - Merchandise Sales	332.00	483.00	5,346.71	4,791.00	5,319.00
16000 - Other Income					
16005 - Meet Reg Surcharge	300.00	300.00	3,570.00	4,150.00	4,500.00
16006 - Meet Reg Rebate	(300.00)	(280.00)	(2,900.00)	(3,820.00)	(4,100.00)

Pacific Swimming
DRAFT Statement of Activities Budget Performance
June 2022

	Jun 22	Budget	Sep '21 - Jun 22	YTD Budget	Annual Budget
16040 - Fines	0.00	0.00	25.00	0.00	0.00
16050 - Contributions	0.00	0.00	49,432.00	500.00	500.00
16060 - Returned Check Fee	0.00	0.00	150.00	50.00	50.00
16085 - Equipment Rental	0.00	0.00	120.00	0.00	0.00
16100 - Miscellaneous Income	0.00		6.12	0.00	0.00
Total 16000 - Other Income	0.00	20.00	50,403.12	880.00	950.00
17000 - Interest Income	2,381.12	2.00	2,401.58	20.00	25.00
18000 - Point Redemption from CC	50.00	50.00	1,100.00	775.00	1,000.00
Total Income	70,019.47	57,412.00	804,035.60	697,732.00	806,007.00
Cost of Goods Sold					
40000 - Merchandise Cost of Goods Sold					
40200 - Officials COGS	334.74	250.00	3,783.50	2,700.00	3,000.00
40300 - A Medals COGS	0.00	248.00	1,629.86	2,233.00	2,481.00
Total 40000 - Merchandise Cost of Goods Sold	334.74	498.00	5,413.36	4,933.00	5,481.00
Total COGS	334.74	498.00	5,413.36	4,933.00	5,481.00
Gross Profit	69,684.73	56,914.00	798,622.24	692,799.00	800,526.00
Expense					
52000 - National/Senior Program					
52015 - Sr. - Pro Swim Series/Others	0.00	0.00	300.00	4,500.00	6,000.00
52020 - Sr. National Champs	0.00	0.00	2,400.00	2,400.00	6,300.00
52035 - Jr. - Champ Meets	0.00	0.00	16,350.00	30,000.00	36,000.00
52040 - Open Water Programs	0.00	0.00	300.00	300.00	300.00
52060 - Club-Coach Travel	0.00	0.00	7,200.00	8,800.00	15,000.00
52070 - Club Development/Education	0.00	500.00	0.00	4,500.00	5,000.00
52095 - Sectionals	0.00	0.00	32,100.00	22,000.00	43,500.00
52100 - Futures Meet	0.00	0.00	0.00	0.00	21,000.00
Total 52000 - National/Senior Program	0.00	500.00	58,650.00	72,500.00	133,100.00
54000 - Age Group Programs					
54010 - Pac Coast All Star Meet	0.00	0.00	9,165.01	16,345.00	16,345.00
54015 - Western Zone Meet	0.00	0.00	0.00	0.00	74,005.00
54025 - Meet Subsidy	366.64	0.00	1,345.29	3,500.00	5,000.00
54150 - Zone Challenge Meet-Host Zone	0.00	0.00	4,368.14	5,000.00	5,000.00
54200 - Zone Challenge Meet	0.00	0.00	12,334.56	43,000.00	43,000.00
Total 54000 - Age Group Programs	366.64	0.00	27,213.00	67,845.00	143,350.00
54500 - Camp Program					
54510 - SR Olympic Training Center	0.00	0.00	0.00	22,000.00	22,000.00
54550 - Diversity Camp	0.00	0.00	0.00	2,000.00	2,000.00
54560 - Other Camp	0.00	0.00	4,965.14	5,000.00	5,000.00
Total 54500 - Camp Program	0.00	0.00	4,965.14	29,000.00	29,000.00
55000 - Diversity					
54610 - Travel	0.00	0.00	0.00	300.00	300.00
55100 - Diversity Program Grants	0.00	0.00	500.00	12,500.00	12,500.00
55150 - MEFAP Sponsorship	504.00	1,000.00	5,285.00	8,985.00	10,085.00
55200 - Awareness Fund	0.00	50.00	0.00	525.00	625.00

Pacific Swimming
DRAFT Statement of Activities Budget Performance
June 2022

	Jun 22	Budget	Sep '21 - Jun 22	YTD Budget	Annual Budget
55400 · Diversity Camp Donation	0.00	0.00	(738.40)	2,954.00	2,954.00
Total 55000 · Diversity	504.00	1,050.00	5,046.60	25,264.00	26,464.00
55500 · Events					
55502 · Awards and Bag Tags					
55508E · FW Bag Tags	0.00	0.00	1,322.88	2,000.00	4,000.00
55502A · JO Awards	0.00	0.00	5,551.27	6,000.00	9,000.00
55502B · Far Western Awards	0.00	0.00	3,099.79	3,000.00	6,000.00
55502C · JO Bag Tags	0.00	0.00	1,983.36	2,400.00	3,600.00
Total 55502 · Awards and Bag Tags	0.00	0.00	11,957.30	13,400.00	22,600.00
55510 · Annual Awards Banquet					
55520 · Awards & Programs	0.00	0.00	849.01	2,000.00	2,000.00
Total 55510 · Annual Awards Banquet	0.00	0.00	849.01	2,000.00	2,000.00
Total 55500 · Events	0.00	0.00	12,806.31	15,400.00	24,600.00
56000 · Chairman					
56030 · Contingency	0.00	50.00	0.00	450.00	500.00
Total 56000 · Chairman	0.00	50.00	0.00	450.00	500.00
57000 · Treasurer					
57200 · Fees-Filing	0.00	0.00	100.00	160.00	160.00
57300 · Fees-Accounting & Audit	0.00	1,350.00	23,522.50	28,000.00	30,700.00
57400 · Consulting Services	0.00	300.00	3,000.00	3,000.00	3,600.00
57500 · Bank Service Charges	99.58	50.00	953.72	600.00	700.00
57700 · Insurance	0.00	0.00	1,125.00	1,105.00	1,105.00
Total 57000 · Treasurer	99.58	1,700.00	28,701.22	32,865.00	36,265.00
58000 · Officials					
58300 · Supplies/Copying	0.00	0.00	1,572.34	750.00	750.00
58400 · Rule Books	0.00	0.00	0.00	2,000.00	2,000.00
58500 · Equipment	0.00	0.00	77.01	0.00	0.00
58600 · Clinics	0.00	0.00	0.00	300.00	300.00
58700 · Motivational(Recruit/Retain)	0.00	0.00	3,838.38	1,500.00	2,000.00
58800 · National Evaluators	0.00	0.00	914.85	0.00	2,000.00
58950 · Lodging for Officials	0.00	0.00	2,486.44	0.00	0.00
Total 58000 · Officials	0.00	0.00	8,889.02	4,550.00	7,050.00
59000 · Volunteers					
59050 · Athlete Rep Program	0.00	0.00	1,177.40	4,000.00	4,000.00
59100 · Officials Background Check	0.00	0.00	36.00	0.00	0.00
59300 · Event Per Diem Allowance	0.00	0.00	400.00	2,100.00	4,300.00
59400 · Seminars / Clinics	0.00	0.00	0.00	2,000.00	2,000.00
59450 · Safe Sport Program	0.00	100.00	0.00	900.00	1,000.00
59500 · Meetings					
59510 · House of Delegates	0.00	0.00	0.00	3,000.00	3,000.00
Total 59500 · Meetings	0.00	0.00	0.00	3,000.00	3,000.00
60200 · USAS Convention					
60205 · Delegates	0.00	0.00	3,475.16	5,000.00	5,000.00
60215 · Athletes	0.00	0.00	2,564.72	2,000.00	2,000.00

Pacific Swimming
DRAFT Statement of Activities Budget Performance
June 2022

	Jun 22	Budget	Sep '21 - Jun 22	YTD Budget	Annual Budget
Total 60200 · USAS Convention	0.00	0.00	6,039.88	7,000.00	7,000.00
Total 59000 · Volunteers	0.00	100.00	7,653.28	19,000.00	21,300.00
62000 · Marketing					
62100 · Web Site/Internet	0.00	19.00	1,164.95	1,332.00	1,670.00
Total 62000 · Marketing	0.00	19.00	1,164.95	1,332.00	1,670.00
63000 · Office Expenses					
63100 · Telephone & Internet	134.08	136.00	1,342.45	1,360.00	1,632.00
63150 · Conference Call Services	0.00	0.00	720.00	610.00	610.00
63300 · Postage	41.99	50.00	524.76	450.00	500.00
63400 · Supplies/Copying	6.36	100.00	1,140.69	900.00	1,000.00
63500 · Mileage	0.00	0.00	147.19	75.00	150.00
63600 · Repair & Maintenance	0.00	25.00	118.90	125.00	150.00
63625 · Office Equipment Purchases	0.00	0.00	1,033.37	1,500.00	1,500.00
63675 · Software Purchases	219.22	138.25	1,909.60	1,382.50	1,659.00
63700 · Storage Rentals	367.99	345.00	5,154.90	5,082.00	5,772.00
Total 63000 · Office Expenses	769.64	794.25	12,091.86	11,484.50	12,973.00
70000 · Staff Expenses					
70100 · Payroll					
66000 · Payroll Expenses	0.01		0.00	0.00	0.00
70105 · Salary & Wages	17,887.98	17,805.00	179,635.52	178,054.00	213,664.00
70110 · Employer Taxes	1,368.43	1,416.00	14,220.14	14,164.00	16,996.00
70112 · Workers Comp Expense	243.25	361.00	151.95	1,442.00	1,442.00
70115 · PTO Expense	(1,719.42)	117.00	(492.40)	1,170.00	1,404.00
70150 · Payroll Processing	125.00	130.00	1,407.00	1,303.00	1,563.00
Total 70100 · Payroll	17,905.25	19,829.00	194,922.21	196,133.00	235,069.00
Total 70000 · Staff Expenses	17,905.25	19,829.00	194,922.21	196,133.00	235,069.00
Total Expense	19,645.11	24,042.25	362,103.59	475,823.50	671,341.00
Net Ordinary Income	50,039.62	32,871.75	436,518.65	216,975.50	129,185.00
Other Income/Expense					
Other Income					
86500 · Other Income ERC	78,376.57		78,376.57		
85000 · Investment Income					
85100 · Dividend Income	7,606.18		80,834.59	0.00	0.00
85200 · Interest Income	9.25		23.49	0.00	0.00
85300 · LT Capital Gain Dist	0.00		6,563.41		
85400 · Realized Gain	(29,342.97)		114,715.08	0.00	0.00
85600 · Unrealized Gain	(154,490.66)		(636,090.36)	0.00	0.00
85625 · Board Desig Funds Gain/(Loss)	(8,793.27)		(28,136.63)	0.00	0.00
Total 85000 · Investment Income	(185,011.47)		(462,090.42)	0.00	0.00
86000 · Wells Fargo Investment Fee	0.00		(26,951.10)	0.00	0.00
Total Other Income	(106,634.90)		(410,664.95)	0.00	0.00
Other Expense					
89500 · Interest and Finance Charges	1,615.47		13,148.48	0.00	0.00
Total Other Expense	1,615.47		13,148.48	0.00	0.00