

Pacific Swimming
DRAFT Statement of Activities Budget Performance
November 2023

	Nov 23	Budget	Sep - Nov 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
Membership-USA Swim Fees	36,934.44	43,410.00	136,023.84	150,826.00	344,395.00
11500 · Meet Fees LSC	67,132.49	55,610.00	170,311.84	148,110.00	528,500.00
12500 · Age Group Program - Co-Pay	0.00	0.00	0.00	0.00	98,590.00
13000 · Camp Program - Co-Pay	0.00	0.00	330.00	750.00	12,270.00
14000 · Marketing Income	100.00	100.00	100.00	250.00	1,000.00
15000 · Merchandise Sales	394.00	2,100.00	8,988.00	5,700.00	7,500.00
16000 · Other Income	100.00	0.00	3,422.76	3,025.00	3,450.00
17000 · Interest Income	2.96	3.33	9.43	10.03	40.00
18000 · Point Redemption from CC	200.00	500.00	1,200.00	1,500.00	4,200.00
Total Income	104,863.89	101,723.33	320,385.87	310,171.03	999,945.00
Cost of Goods Sold					
40000 · Merchandise Cost of Goods Sold	197.10	2,220.00	8,410.83	6,030.00	7,850.00
Total COGS	197.10	2,220.00	8,410.83	6,030.00	7,850.00
Gross Profit	104,666.79	99,503.33	311,975.04	304,141.03	992,095.00
Expense					
52000 · National/Senior Program	0.00	1,000.00	1,070.65	2,000.00	229,700.00
54000 · Age Group Programs	0.00	0.00	0.00	0.00	205,502.00
54500 · Camp Program	0.00	0.00	3,589.55	3,000.00	35,876.00
55000 · Diversity	13,437.00	5,150.00	15,003.50	7,750.00	35,800.00
55500 · Events	0.00	0.00	18,068.08	21,000.00	45,450.00
56000 · Chairman	0.00	295.45	1,426.24	3,340.90	4,000.00
57000 · Treasurer	9,030.49	8,830.00	11,525.14	13,140.00	33,720.00
58000 · Officials	0.00	840.00	22,870.76	23,840.00	48,600.00
59000 · Volunteers	18.00	1,168.00	7,155.34	14,068.00	50,052.00
62000 · Marketing	0.00	0.00	358.98	430.00	1,600.00
63000 · Office Expenses	635.73	1,234.00	3,443.12	3,988.00	17,490.00
70000 · Staff Expenses	24,788.81	24,737.25	77,864.59	75,485.42	298,568.00
Total Expense	47,910.03	43,254.70	162,375.95	168,042.32	1,006,358.00
Net Ordinary Income	56,756.76	56,248.63	149,599.09	136,098.71	(14,263.00)
Other Income/Expense					
Other Income					
85000 · Investment Income	146,352.72		42,647.22		
86000 · Wells Fargo Investment Fee	0.00	0.00	(6,275.00)	(8,000.00)	(32,000.00)
Total Other Income	146,352.72	0.00	36,372.22	(8,000.00)	(32,000.00)
Other Expense					
89300 · Scholarship	0.00	0.00	0.00	0.00	2,000.00
88000 · Pacific Swimming Grants	0.00	0.00	0.00	0.00	35,000.00
89000 · Trials Events	0.00	0.00	0.00	0.00	92,000.00
Total Other Expense	0.00	0.00	0.00	0.00	129,000.00

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Net Other Income	146,352.72	0.00	36,372.22	(8,000.00)	(161,000.00)
Net Income	203,109.48	56,248.63	185,971.31	128,098.71	(175,263.00)